

## **(11) Purchasing Management**

- ✓ Overview
- ✓ Purchasing Organizations
- ✓ Ethical Concepts in Purchase
- ✓ Make or Buy or Outsourcing
- ✓ Price and Pricing Impact
- ✓ Purchasing Cycle
  - Vendor Analysis
- ✓ Negotiations
- ✓ Contracts / Purchase Orders
- ✓ Application of Computers in Purchasing