



# MADHYA PRADESH BHOJ (OPEN) UNIVERSITY, BHOPAL

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**DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)**

SUBJECT: PRINCIPLES OF MANAGEMENT AND ORGANIZATION BEHAVIOR

## **ASSIGNMENT QUESTION PAPER- FIRST**

MAXIMUM MARKS: 30

funko

- 01- I **H**hi zu Lo; adhglr fyfi eagy djuk v fuok ZgA  
 02- fo ofol ky; } **K**i **Z**k I =h mRji **f**rd k **v**leaghI =h i zui = gy dj uk v fuok ZgA  
 03- I =h dk ZmRji **f**rd kdsi **Z**e i "B d ksl lo kkuhI **o** i ykHj av kS m eam hfo"k dk i zui = gy dj at ksmRji **f**rd kdsi **Z**e  
     i "B ij v **f**d; kgA  
 04- I =h dk ZmRji **f**rd kvi usv / ; u d **h**zi j t ekdj m dhi korhvo'; i **h**r di **A**

**Note: - Short answer type Question carry 2 marks each.**

1. Explain Managerial Planning.
  2. Discuss Group Decision-Making.
  3. Define Communication.
  4. Explain the Process of Perceptual.
  5. Explain theories of Leadership.

**Note: - Long answer type Question carry 4 marks each.**

1. Define Management? Explain its Modern concept of Management.
  2. Explain the importance of organization.
  3. Define Attitudes. Explain its functions.
  4. What is motivation? How does effective managing take advantages of and contribute to motivation.
  5. Define Leadership. Explain its characteristics.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: PRINCIPLES OF MANAGEMENT AND ORGANIZATION BEHAVIOR

**ASSIGNMENT QUESTION PAPER- SECOND**

**MAXIMUM MARKS: 30**

fundamental

Q1- Define Managerial Skill.

Q2- Explain Individual Decision Making.

Q3- Explain the types of communication.

Q4- Define Perception: Explain its process.

**Note: - Short answer type Question carry 2 marks each.**

1. Explain Managerial Skill.
2. Explain Individual Decision Making.
3. Explain Scope of Communication.
4. What is Social Perception?
5. What is Organizational Conflict?

**Note: - Long answer type Question carry 4 marks each.**

1. Explain the characteristics of Management.
2. Discuss the objectives and characteristics of organization.
3. Explain the types of communication.
4. Define Perception: Explain its process.
5. Explain importance of Leadership.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: ECONOMIC & SOCIAL ENVIRONMENT

**ASSIGNMENT QUESTION PAPER- FIRST**

**MAXIMUM MARKS: 30**

प्रश्न

Q1- Define emerging issues in today's context.

Q2- Explain coordination between government and business.

Q3- Define utility of Foreign Technology.

Q4- Write short note on Credit structure.

Q5- Describe promotional factors of Industrialization.

**Note: - Short answer type Question carry 2 marks each.**

Q.1 Define emerging issues in today's context.

Q.2 Explain coordination between government and business.

Q.3 Define utility of Foreign Technology.

Q.4 Write short note on Credit structure.

Q.5 Describe promotional factors of Industrialization.

**Note: - Long answer type Question carry 4 marks each.**

Q.6 Define economic environment and its factors in detail.

Q.7 Explain socio-economic problem and give solution for them.

Q.8 Describe Industrial policy in detail.

Q.9 Throw light on necessity of financial institutions.

Q.10 Write detail report on Public sector enterprises.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: ECONOMIC & SOCIAL ENVIRONMENT

**ASSIGNMENT QUESTION PAPER- SECOND**

**MAXIMUM MARKS: 30**

funक्रीड़ा

Q1- I ही तु लो अद्वितीय फैसले द्युक्ष फूक जग्हा

Q2- फौफों क्या हैं? जो कि नहीं हैं तो उन्हें क्या करें?

Q3- I =हैं दक्षता जिनकी विकास की विधि क्या है? जो कि जीवन में बदलाव के दौरान उन्हें बढ़ाव देती है।

Q4- I =हैं दक्षता जिनकी विकास की विधि क्या है? जो कि जीवन में बदलाव के दौरान उन्हें बढ़ाव देती है।

**Note: - Short answer type Question carry 2 marks each.**

- Q.1 Explain factors of business environment.
- Q.2 Define structure of the economy.
- Q.3 Explain monopoly and its negative impact on economy.
- Q.4 Describe functions of financial institutions.
- Q.5 Write short note on Public sector enterprises.

**Note: - Long answer type Question carry 4 marks each.**

- Q.6 What is Legal environment? Throw light on its usefulness in the present scenario.
- Q.7 Explain the need and utility of corporate social responsibility.
- Q.8 Define different ways to curb monopolies with content to healthy and dynamic economy.
- Q.9 Give detail information about fiscal system.
- Q.10 Describe the necessity of promotion of Industrialization.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: ENVIRONMENTAL MANAGEMENT

**ASSIGNMENT QUESTION PAPER- FIRST**

**MAXIMUM MARKS: 30**

**funक्षण**

01- I Hhi zu Lo; adhglr fyfi eagy djukv fuok ZgA

02- fo ofoj ky; } jki नक I =h mRji फृद्वक्षेग्हि =h i zui = gy djukv fuok ZgA

03- I =h dk ZmRji फृद्वक्षेग्हि ज्ञानी बदल कर्त्तव्य में लाभ होके दक्षि ज्ञानी = gy djat kmRji फृद्वक्षेग्हि ज्ञानी बदल कर्त्तव्य में लाभ होके दक्षि

04- I =h dk ZmRji फृद्वक्षेग्हि उद्धरण तेक्षण में धीरहो; i धीर dja

**उपर्युक्त दोषों में से 05 अंक दिए जाना चाहिए। अंकों का योग 02 अंकों का योग का हो।**

i 1 i ; क्षणि की ज़रूरि वाली धरकतें।

What is the need for Environmental Management?

i 2 i ; क्षणि की ज़रूरि वाली धरकतें।

Write the features of Environmental protection?

i 3 oक्षणि वाली प्रक्रिया।

Discuss rain water harvesting?

i 4 vi f KV i ज़रूरि वाली धरकतें।

What is Waste Management?

i 5 t ज़रूरि वाली धरकतें।

Write the definition of Biodiversity?

**उपर्युक्त दोषों में से 10 अंक दिए जाना चाहिए। अंकों का योग 04 अंकों का योग का हो।**

i 6 i ; क्षणि के आधारीकान के लकड़ियों के बारे में।

Name the fundamental principles of the environment.

i 7 i ; क्षणि की ज़रूरि वाली धरकतें।

Explain the International efforts of Environmental protection.

i 8 t ज़रूरि वाली प्रक्रिया।

Discuss the effect of water Pollution.

i 9 ou i क्षणि के आधारीकान के लकड़ियों के बारे में।

Describe the forest ecosystem.

i 10 Qd k i ; क्षणि की ज़रूरि वाली धरकतें।

Explain the components of Business Environment Pollution.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: ENVIRONMENTAL MANAGEMENT

## ASSIGNMENT QUESTION PAPER- SECOND

MAXIMUM MARKS: 30

### funक्षण

Q1- I ही zu Lo; adhglr fyfi easy djukv fuok ZgS

Q2- fo ofoj ky; } jki नक I =h mRji फृdkv seaghI =h i zui = gy djukv fuok ZgS

Q3- I =h dk ZmRji फृdkdsi थे i "B dksl ko/kunwI i jkHavls ml eam hfo"k dki zui = gy djat kmRji फृdkdsi थे i "B ij vfr fd; kgs

Q4- I =h dk ZmRji फृdkvi usv/; u dkszij t ekdj ml dhi kohvo; i न dja

उत्तरां देक्षा Q1 सोंग दस्ति यज्ञरथि ि तु गाँडि ि तु Q2 वा दक्षा

i १ ि ; कृ. कि फृक्षण रा D kgS

What is Environmental Eco-system?

i २ ि ; कृ. कि एक दscpklo dsi कृ. fo क्षण fy [ ka

Write five features of Environmental Management.

i ३ ok qj नक D kgS

What is air pollution?

i ४ ि ; कृ. कि एक इक्ष्यहद्धि फृक्षण fy [ ka

Write the definition of Environment Management system.

i ५ त थ fofoक्षण क्षण कृ. drk D kgS

What is the need of Biodiversity?

उत्तरां देक्षा Q6 सोंग दस्ति नज्ञरथि ि तु गाँडि ि तु Q4 वा दक्षा

i ६ ि ; कृ. कि एक दक्षण एक विस्मय में दस्ति करें, A

What is the meaning of Environment Management and State its objectives?

i ७ Qd क दस्ति करें; कृ. कि एक विस्मय में दस्ति करें, A

Explain the External components of Business Environment.

i ८ ि ; कृ. कि जाक्षण विवरण 1986 दहि एक फृक्षण क्षण हप्पक्षण, A

Discuss the salient features of the environment(Protection) Act, 1986.

i ९ विस्मय ि ; कृ. कि एक विस्मय

What is Industrial Environment?

i १० ि ; कृ. कि एक विस्मय उत्तरां देक्षा दर्कजि लक्ष्य करें उत्तरां देक्षा fy [ ka

Short note on Public awareness about the environment.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: ACCOUNTING AND FINANCE FOR MANAGERS

**ASSIGNMENT QUESTION PAPER- FIRST**

**MAXIMUM MARKS: 30**

प्रश्न

Q1- What is profit & Loss Account?

Q2- What is financial Instrument?

Q3- What is financial Statement?

Q4- What is budgetary control?

**Note: - Short answer type Question carry 2 marks each.**

Q1. What is profit & Loss Account?

Q2- What is financial Instrument?

Q3- What is financial Statement?

Q4- What is budgetary control?

**Note: - Long answer type Question carry 4 marks each.**

Q6- Explain the nature of accounting.

Q7 - What is world of Finance? Explain its objectives.

Q8- Explain the methods of Investment Appraisal.

Q9- Explain the objectives of working capital.

Q10- Write a note Activity Based Costing.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: ACCOUNTING AND FINANCE FOR MANAGERS

**ASSIGNMENT QUESTION PAPER- SECOND**

**MAXIMUM MARKS: 30**

fun<sup>2</sup>&

Q1- I Hhi zu Lo; ad hglr fy fi eagy dj uk v fuok Zg\$

Q2- fo ofo/ ky; } jki nk I =h mRji furd kseaghI =h i zui = gy dj uk v fuok Zg\$

Q3- I =h dk ZmRji furd kdsi Ze i "B dksl ko/kuhvZ i jkHavls ml eam hfo"k dki zui = gy dj at kmRji furd kdsi Ze i "B ij vdr fd; kg\$

Q4- I =h dk ZmRji furd kvi usv/; u dshzij t ekdj ml dhi kohvo; i hr djA

**Note: - Short answer type Question carry 2 marks each.**

Q1. Explain the Specimen of Balance Sheet.

Q2- What is Standard Costing?

Q3- What is financing Mix?

Q 4- Explain the source of working capital.

Q 5- What is payout Decision.

**Note: - Long answer type Question carry 4 marks each.**

Q6- Explain the importance of accounting.

Q7- Explain the objectives of Financial Reporting.

Q8- Give a specimen of cash flow statement.

Q9- Explain the importance of working capital.

Q10- Explain the following –

A. Cost-Volume

B. Profit Analysis



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: MARKETING MANAGEMENT

## ASSIGNMENT QUESTION PAPER- FIRST

MAXIMUM MARKS: 30

प्रश्न

Q1- Define Marketing Environment.

मार्केटिंग विषय का विवरण दीजिए।

Q2- What is Marketing Philosophies?

मार्केटिंग विचारधारा क्या हैं?

Q3- Write a short note on “Marketing segmentation.”

मार्केटिंग सेगमेंटेशन के बारे में छोटा नोट लिखें।

Q4- What is Pricing Decision.

प्रारंभिक भूल तुलना करें।

Q5- Why is distribution Channel required?

प्रबन्धना चौका क्यों आवश्यक है?

**Note: - Short answer type Question carry 2 marks each.**

Q.6 Elaborate on micro and macro environment for marketing point of view.

मार्केटिंग के विचारधारा के लिए मार्केटिंग का विवरण दीजिए।

Q.7 Explain the concept of marketing.

मार्केटिंग का विवरण दीजिए।

Q.8 How is forecasting of Marketing demand done and what is its method?

मार्केटिंग की विवरण का विवरण दीजिए।

Q.9 Explain the importance of deciding on product strategy.

मार्केटिंग की विवरण का विवरण दीजिए।

Q.10 What is the difference between personal selling and advertising?

प्रबन्धना विवरण का विवरण दीजिए।



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: MARKETING MANAGEMENT

## ASSIGNMENT QUESTION PAPER- SECOND

MAXIMUM MARKS: 30

funक्षण

Q1- I ही zu Lo; adhglr fyfi eagy djukv fuok ZgA

Q2- fo ofoj ly; } jki नक I =h mRji फूर्दक्षासाहि =h i zui = gy djukv fuok ZgA

Q3- I =h dk ZmRji फूर्दक्षासाहि e "B dksl ko/kunwZ i jkHavls ml eam hfo"k dki zui = gy djat kmRji फूर्दक्षासाहि i "B ij vAdr fd; kgsA

Q4- I =h dk ZmRji फूर्दक्षासाहि usv/; u dksj t ekdj ml dhi kohvo; i न djaA

**Note: - Short answer type Question carry 2 marks each.**

Q.1 Define Global Economic.

o\$od vRZKL= dksi f j Hk"k dft , A

Q.2 Explain the concept of Marketing.

ekdA/ क्षा dhvo/ki. क्ष dksl e>k, A

Q.3 What is strategic of planning Marketing?

foi .ku ; k\$ uk dhj. kuहि D kgA

Q.4 Define Product.

i न dV i f j Hk"k dft , A

Q.5 Elaborate on sales promotion.

I न i न dksu dhO{; k dft , A

**Note: - Long answer type Question carry 4 marks each.**

Q.6 Define Marketing Management and also explain its nature and scope.

ekdA/ क्ष es\$ es\$ dksi f j Hk"k dft , , oabl dhi न fr o {ks dksHil e>k, A

Q.7 What do you understand by marketing system.

ekdA/ क्ष fl LVe } jkvk D kl e>rsgA

Q.8 What is the purpose of marketing environment? Discuss its various elements.

ekdA/ , uok e\$ dk mnas; D kgkskgs bl dsfotHil rFokij ppkZdft , A

Q.9 "Product is a cluster of Psychological satisfactions." Comment on this statement.

"i न dV I k dk नव्य I न Q\$ ku dk, d xE\$ kgkskgs' bl c; ku ij jk nhft , A

Q.10 Explain the various factors affecting the choice of Channels.

p\$Y dhpN/ i न for djusok्षsfotHil QSVI Zi e>k, A



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: HUMAN RESOURCE MANAGEMENT

**ASSIGNMENT QUESTION PAPER- FIRST**

**MAXIMUM MARKS: 30**

fun<sup>2</sup>&

Q1- I Hhi zu Lo; ad hglr fy fi eagy dj uk v fuok Zg\$

Q2- fo ofo/ ky; } jki nk l =h mRji furd kv seagh l =h i zui = gy dj uk v fuok Zg\$

Q3- l =h dk ZmRji furd kdsi Ze i "B dksl ko/khno/ i jkHav l s m eam hfo"k dki zui = gy dj at kmRji furd kdsi Ze i "B ij vdr fd; kg\$

Q4- l =h dk ZmRji furd kvi usv/ ; u dshzij t ekdj m dhi kohvo; i Hr dj A

**Note: - Short answer type Question carry 2 marks each.**

Q1. Explain personnel management and its importance.

Q2- Explain process of Recruitment.

Q3- Define 'Compensation.'

Q 4- Describe qualities of a good supervisor.

Q 5- Write short note on 'Industrial conflict Resolution.'

**Note: - Long answer type Question carry 4 marks each.**

Q6- Define H.R.D. system in detail.

Q7- Prepare detailed report on Human Resource Planning.

Q8- Define correlation between business growth and compensation planning.

Q9- Explain the term 'Motivation' and its relation with productivity.

Q10- "In present time is employee grievance and discipline is really helpful to move the business forward." Give your opinion for the statement.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: HUMAN RESOURCE MANAGEMENT

**ASSIGNMENT QUESTION PAPER- SECOND**

**MAXIMUM MARKS: 30**

fun<sup>2</sup>&

Q1- I Hhi zu Lo; ad hglr fy fi eagy dj uk v fuok Zg\$

Q2- fo ofo/ ky; } jki nk I =h mRji fprdkv seaghI =h i zui = gy dj uk v fuok Zg\$

Q3- I =h dk ZmRji fprdkdsi Ee i "B dksl ko/khno/ i jkHavls ml eam hfo"k dki zui = gy dj at kmRji fprdkds i Ee i "B ij vdr fd; kgs

Q4- I =h dk ZmRji fprdkvi usv/; u dshzij t ekdj ml dhi lorhvo; i Hr djA

**Note: - Short answer type Question carry 2 marks each.**

- Q1. Define necessity of Human Resource Development.
- Q2- Explain need and importance of training.
- Q3- Explain importance of compensation planning for employees.
- Q 4- Define special features of Motivation.
- Q 5- Explain the term ‘Collective Bargaining.’

**Note: - Long answer type Question carry 4 marks each.**

- Q6- ‘H.R.M. trends are base for development in present dynamic environment. Explain the statement.
- Q7- Explain ‘Job Analysis’ in detail.
- Q8- Prepare detailed report on Performance Appraisal.
- Q9- Write note on Job Design and Environment.
- Q10- ‘Trade Union is the need of the day.’ Explain this statement.



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DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: COMPUTER APPLICATION

**ASSIGNMENT QUESTION PAPER- FIRST**

**MAXIMUM MARKS: 30**

प्रश्न

Q1- लोगो का क्या है?

Q2- फाइल का क्या है?

Q3- लोगो का क्या है?

Q4- लोगो का क्या है?

**Note: Attempt all questions. Each question carries equal marks.**

Q.1 What is Kernel in Operating System?

विस्तृत विवरण दें।

Q.2 What are different storage devices?

फोल्डर, डिस्क, ड्राइव आदि।

Q.3 What is computer Architecture?

डिजिटल प्रोसेसर।

Q.4 Explain the concept of mail merge?

ऐड्रेस डेटाबेस का सहायता से एक बहुमुखी रिपोर्ट तय करना।

Q.5 What is windows operating system?

फाइल सिस्टम और ड्राइव।

Q.6 Explain Header and Footer in MS-Word?

MS-Word में हेडर और फॉटर का उपयोग क्या है?

Q.7 How can you add a formula to a worksheet? Explain with example?

विवरण दें।

Q.8 How can you add chart to MS-excel?

MS-excel में चार्ट का उपयोग क्या है?

Q.9 What is Slide-Shorter View?

Slide-Shorter View का उपयोग क्या है?

Q.10 What are different types of Topology?

विवरण दें।



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एवं इन्द्रियोऽपि वृद्धोऽपि क्षमा इन्द्रियः

Accredited with "A" Grade by NAAC

DIPLOMA IN MANAGEMENT (DIM) (SESSION 2024-25) (June-July)

SUBJECT: COMPUTER APPLICATION

**ASSIGNMENT QUESTION PAPER- SECOND**

**MAXIMUM MARKS: 30**

प्रश्न

Q1- Explain the block diagram of computer?

Computer का ब्लॉक डायग्राम क्या है?

Q2- Explain PROM, EPROM and EEPROM?

PROM, EPROM EEPROM क्या हैं?

Q3- What is the main purpose of an Operating System?

OS का मुख्य उद्देश्य क्या है?

Q4- What is a Macro?

Macro क्या है?

Q5- How can you insert a table in MS-Word?

MS-Word में एक टेबल कैसे डायरेक्ट इंसर्ट करते हैं?

Q6- Write steps to add new row & column to an excel sheet?

Excel sheet में नया रोड़ और कॉलम कैसे डायरेक्ट इंसर्ट करते हैं?

Q7- What do you understand by slide show view?

Slide show क्या है?

Q8- How can you add Transition effect to a PowerPoint Presentation?

PowerPoint में एक प्रेसेजेन्टेशन को ट्रांजिशन एफेक्ट कैसे डायरेक्ट इंसर्ट करते हैं?

Q9- What are the types of Network?

Network के विभिन्न प्रकार क्या हैं?

Q10- What are the different transmission media?

Transmission media क्या हैं?